IN THE NATURE OF ABRIDGED PROSPECTUS - MEMORANDUM CONTAINING SALIENT FEATURES OF THE RED HERRING PROSPECTUS

This is an abridged prospectus containing salient features of the Red Herring Prospectus dated June 19, 2025 (the "RHP"). You are encouraged to read greater details available in the Red Herring Prospectus (Download link:-. https://ramatelecom.net/initial-public-offer-ipo/) Unless otherwise specified all capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the RHP.

THIS ABRIDGED PROSPECTUS CONSISTS OF 8 (EIGHT) PAGES. PLEASE ENSURE THAT YOU HAVE RECEIVED ALL THE PAGES.

Book Built Issue





RAMA TELECOM LIMITED

(Formerly known as Rama Telecom Private Limited)

CIN: U64202WB2004PLC099086; Date of Incorporation: July 12, 2004

Registered Office & Corporate Office	Contact Person	Email and Telephone	Website
Kamalalaya Centre 156A, Lenin Sarani, Room No-302, 3 rd Floor Kolkata West Bengal-700013.	M/s. Nidhi Sharma, Company Secretary & Compliance Officer	Tel: +91 62909 52944 Email: cs@ramatelecom.net	www.ramatelecom.net

NAME OF PROMOTERS OF THE COMPANY

OUR PROMOTERS: MR. RAMA KANT LAKHOTIA, MRS. NEENA LAKHOTIA, MS. NIKITA LAKHOTIA AND MS. SIMRAN LAKHOTIA

Details of Offer to Public:

Type of Issue (Fresh/OFS/Fresh &	Fresh Issue Size (by no. of shares or by amount in			Offer under 229(1)/229(2)	Share Reservatio		e Reservation	
OFS)	Rs.)	in Rs.)			QIB	NII	RII	Market Maker
Fresh Issue	Upto 36,96,000 Equity Shares of face value of ₹ 10/- each of our Company aggregating up to ₹ [•] lakhs	N.A.	Up to 36,96,000 Equity Shares of face value of ₹ 10/- each of our Company aggregating up to ₹ [•] lakhs	of Regulation 229(1) of Chapter IX of the SEBI (ICDR)Regulations,	736000	834000	1940000	186000

These equity shares are proposed to be listed on the SME Platform of NSE Limited ("NSE Emerge") and the Designated Stock Exchange will be NSE for the purpose of the Offer OFEs Offer for Selection

Details of OFS by Promoter(s)/ Promoter Group/ Other Selling Shareholders: NIL

P: Promoter; PG: Promoter Group; OSS: Other Selling shareholder; WACA: Weighted Average Cost of Acquisition shall be calculated on fully diluted basis

OFFER PRICE, MINIMUM APPLICATION LOT & INDICATIVE TIMELINES				
Offer Price *	Rs. [●]/- per Equity Share of Face Value of Rs. 10/- each			
Minimum Application Lot Size	2,000 Equity Shares			
Offer Opens On	June 25 th , 2025			
Offer Closes On (T)	June 27 th , 2025			
Finalisation of Basis of Allotment (T+1)	June 30 th , 2025			
Initiation of Refunds (T+2)	July 01st, 2025			
Credit of Equity Shares to Demat accounts of Allottees (T+2)	July 01st, 2025			
Commencement of trading of Equity Shares (T+3)	July 02 nd , 2025			

 $^{{}^*\}overline{For}\ details\ of\ Offer\ Price\ and\ Basis\ of\ Offer\ Price,\ please\ refer\ to\ advertisement\ and\ Page\ 160\ of\ Red\ Herring\ Prospectus.$

Details of WACA of all shares transacted over the trailing eighteen months from the date of Red Herring Prospectus

Period	Weighted Average Cost of Acquisition (in Rs.)	Upper End of the Price Band is 'X' times the WACA	Range of acquisition price Lowest Price- Highest Price (in Rs.)	
Trailing Eighteen Month from the date of Red Herring Prospectus	221	0.31	0.29	

WACA: Weighted Average Cost of Acquisition shall be calculated on fully diluted basis for the trailing eighteen months from the date of Red Herring Prospectus.

IN THE NATURE OF ABRIDGED PROSPECTUS - MEMORANDUM CONTAINING SALIENT

RISKS IN RELATION TO THE FIRST ISSUE

The face value of the Equity Shares of Rs. 10/-. The Offer Price determined by our Company in consultation with the 'BRLM' on the basis of the assessment of the market demand of the Equity Shares by way of the Book Built Process, as stated under "Basis of Offer Price" on page 160 of the Red Herring Prospectus should not be considered indicative of the market price of Equity Shares after listing. No assurance can be given regarding frequency of trading in the Equity Shares nor regarding the price at which the Equity Shares will be traded after listing.

GENERAL RISKS

Investment in equity & equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of the Issuer and this Issue, including the risks involved. The Equity Shares in this Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does, SEBI guarantee the accuracy or adequacy of the contents of the Red Herring Prospectus. Specified attention of the investors is invited to the Section titled "Risk Factors" on page 45 of the Red Herring Prospectus and on pages 7 &8 of this Abridged Prospectus.

PROCEDURE

You may obtain a physical copy of the Application Form and the Red Herring Prospectus from the Stock Exchange, Registrar to the Issue, Share Transfer Agents, Depository Participants, Stock Brokers, Underwriters, Bankers to the issue, Investors' Associations or Self Certified Syndicate Banks.

If you wish to know about processes and procedures applicable to this issue, you may request for a copy of the Red Herring Prospectus and / or the General Information Document (GID) from the BELM or download it from the website of the Stock Exchange i.e., www.nseindia.com; and the BRLM at www.affinityglobalcap.in

PRICE INFORMATION OF BRLM*							
Issue Name	Name of Merchant Banker	+/- % change in closing price, (+/- % change in closing benchmark) - 30th calendar days from listing	+/- % change in closing price, (+/- % change in closing benchmark)- 90th calendar days from listing	// +/- % change in closing price, (+/- % change in closing benchmark) - 180th calendar days from listing			
		SME BOARD					
Auro Impex & Chemicals Limited	Affinity Global Capital Market Private Limited	-6.34% [+2.77%]	-11.23% [+5.24%]	-10.24% [+7.54%]			
Jiwanram Sheoduttrai Industries Limited	Affinity Global Capital Market Private Limited	- 29.47% [-1.60%]	- 42.63% [+6.57%]	-45.26% [+9.39%]			
Atmastco Limited	Affinity Global Capital Market Private Limited	+45.84% [-0.52%]	+159.34% [+1.73%]	+167.60% [+11.19%]			
Vdeal System Limited	Affinity Global Capital Market Private Limited	(-22.65%) +2.05%	(-16.15%) (-3.97%)	(-24.12%) (-12.48%)			
		MAIN BOARD					
-	-	-	-	-			

*Disclosures subject to recent 7 issues (initial public offerings) in current fin	ancial year and two preceding financial years managed by each Merchant Banker with common issues disclosed once.
Name and contact details of BRLM	AFFINITY GLOBAL CAPITAL MARKET PRIVATE LIMITED
	20B, Abdul Hamid Street, East India House, 1st Floor, Room No. 1F, Kolkata – 700069, India
	Telephone: +91 033 4004 7183 E-mail: compliance@affinityglobalcap.in
	Investor Grievance Email: investor@affinityglobalcap.in Website: www.affinityglobalcap.in
	Contact Person: Ms. Shruti Bhalotia / Mr. Anandarup Ghoshal
	CIN: U74110WB1995PTC073711
Name of Syndicate Members	N.A.
Name and contact details of Underwriters	AFFINITY GLOBAL CAPITAL MARKET PRIVATE LIMITED
	20B, Abdul Hamid Street, East India House, 1st Floor, Room No. 1F, Kolkata – 700069, India
	Telephone: +91 033 4004 7188 E-mail: compliance@affinityglobalcap.in
	Investor Grievance Email: investor Grievance Email: investor@affinityglobalcap.in Website: www.affinityglobalcap.in www.affinityglobalcap.in www.affinityglobalcap.in investor@affinityglobalcap.in investor@affinityglobalcap.in www.affinityglobalcap.in www.affinityglobalcap.in www.affinityglobalcap.in investor@affinityglobalcap.in investor@affinityglobalcap.in www.affinityglobalcap.in <a href="mailto:in</td></tr><tr><th></th><td>Contact Person: Ms. Shruti Bhalotia / Mr. Anandarup Ghoshal</td></tr><tr><th></th><td>CIN: U74110WB1995PTC073711</td></tr><tr><th></th><td>ASNANI STOCK BROKER PRIVATE LIMITED</td></tr><tr><th></th><td>103, Sindhi Colony, Pratapnagar, Chittorgarh (Rajasthan)- 312001</td></tr><tr><th></th><td>Tel. No.: +91 9828100345; Email: kamal@asnanionline.com</td></tr><tr><th></th><td>Contact Person: Mr. Kamal Asnani</td></tr><tr><th></th><td>SEBI Regn. No. INZ000190431; Member Code: 90087</td></tr><tr><th>Name and contact details of Market Maker</th><td>ASNANI STOCK BROKER PRIVATE LIMITED</td></tr><tr><th></th><td>103, Sindhi Colony, Pratapnagar, Chittorgarh (raj) - 312001 India</td></tr><tr><th></th><td>Tel. No.: +91 9828100345; Email: kamal@asnanionline.com</td></tr><tr><th></th><td>Contact Person: Mr. Kamal Asnani</td></tr><tr><th></th><td>SEBI Regn. No. INZ000190431; Member Code: 90087</td></tr><tr><th>Name of Registrar to the Issue and contact details</th><td>CAMEO CORPORATE SERVICES LIMITED</td></tr><tr><th></th><td>Subramanian Building, No. 1, Club House Road, Chennai – 600002, India</td></tr><tr><th></th><td>Tel. No.: (044) 4002 0700; Email: priya@cameoindia.com; Website: https://cameoindia.com/
	Investor Grievance Email: investor@cameoindia.com
	Contact Person: K. Sreepriya;
	SEBI Regn. No.: INR000003753; CIN: U67120TN1998PLC041613
Name of Statutory Auditor	Ms Agrawal Uma Shankar & Co., Chartered Accountants
	56, Metcalfe Street, 1st Floor, Roon No. 1C, Kolkata – 700013
	Tel. No.: (033) 4061 2160; Email: <u>ausc2008@yahoo.com</u>

			Contact Person: CA Uma Shankar Agrawal ICAI Membership No: 066497; Peer Review Registration Certificate Number: 015391
			Firm Registration Number: 326700E
Name of 0	Credit Rating Agency and the ratir	ng or grading obtained, if any	Not Applicable
Name of I	Debenture Trustee, if any		Not Applicable
	tified Syndicate Banks		The list of SCSBs, App(s) and UPI handle(s) being used for making the application in public issues through ASBA process is listed hereunder and the same is updated from time to time by SEBI and web link to access the same are furnished hereinbelow: Self-Certified Syndicate Bank under the direct ASBA facility https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmld=34 Self-Certified Syndicate Bank under the Syndicate ASBA facility for other than Retail category https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmld=35 Self-Certified Syndicate Bank eligible as Issuer Bank for UPI https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmld=40 Self-Certified Syndicate Bank as Sponsor Bank for UPI https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmld=41 Mobile Applications for using UPI in public issues https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmld=43
Non – Syı	ndicate Registered Brokers		You can submit Application Forms in the Issue to the Registered Brokers at the Broker Centres. The list of the Registered Brokers, including details such as postal address, telephone number and e-mail address, is provided on the websites of the NSE at www.nseindia.com , as updated from time to time.
registrars can accep	garding website address(es)/ link(s to Issue and share transfer agents, t application from investor (as app OTERS OF THE ISSU	depository participants and sto licable)	
Sl. No.	Name	Individual/Corporate	Experience & Educational Qualification
1.	Mr. Rama Kant Lakhotia	Individual	Experience: Mr. Rama Kant Lakhotia, aged 61 years, is the Founding Promoter and Chairman of the Board of Director of our Company. He was appointed as the First Director on the Board of our Company at the time of incorporation of our Company on July 12, 2004 and appointed as Managing Director w.e.f. 04th November, 2024 for the term period of 5 (Five) years, liable to retire by rotation. He possesses a degree in Bachelor of Commerce from the University of Calcutta in the year 1982. He is having worked for over 25 Years in the telecom industry and have the statement of the possesses of the product of the position of t

Sl. No.	Name	Individual/Corporate	Experience & Educational Qualification
1.	Mr. Rama Kant Lakhotia	Individual	Experience: Mr. Rama Kant Lakhotia, aged 61 years, is the Founding Promoter and Chairman of the Board of Director of our Company. He was appointed as the First Director on the Board of our Company at the time of incorporation of our Company on July 12, 2004 and appointed as Managing Director w.e.f. 04th November, 2024 for the term period of 5 (Five) years, liable to retire by rotation. He possesses a degree in Bachelor of Commerce from the University of Calcutta in the year 1982. He is having worked for over 25 Years in the telecom industry and have the past expertise and network to build brand in the S & T forefront. He is responsible for devising long-term business plans, new business initiatives and achieving customer service excellence and overall expansion of the business of our Company. He is taking care of overall business vision, strategy, planning and implementation.
2.	Mrs. Neena Lakhotia	Individual	Experience: Mrs. Neena Lakhotia, aged 55 years is promoter of the Company. She has completed Bachelor of Arts from Rajasthan University, Jaipur Rajasthan. Mrs. Lakhotia has been a shareholder of the company for the last 20 years and plays a pivotal role in shaping the company's vision and strategic direction. She has taken care of various Admin issues of the company. She is also a staff manager and takes care of employee welfare and offices. She is deeply committed to social cause and community welfare activities, making a positive impact beyond the business realm.
3.	Ms. Simran Lakhotia	Individual	Experience- Ms. Simran Lakhotia, aged 27 years, is a Promoter and Director of the Company. She was appointed as Executive Director on the Board. She further designated as Whole Time Director on the Board of the Company on 04th November, 2024 for the term of 5 (five) years from 04th November, 2024 to 3rd November, 2029. She has been associated with our Company since April 10, 2024. She completed her Graduation in Bachelor of Arts in Media Communication from Manipal School of Communication, Karnataka in May 2018. She also pursued Post Graduate in Family Business Management and specialized in finance from Indian Institute of Management of Calcutta in May 2021. She has an eye for detail and good organizational skills and is result driven professional with a proven track record in overseeing and optimizing the day-to-day operations of the Company. She has expertise in financial planning, budgeting and analysis and has overall experience of more than 5 years in Administration, Finance and Negotiation, she has secured grip over all functions and departments. Ms. Simran Lakhotia has been with the company since May 2019. She was appointed as a Director in April 2024, and later re-designated as a Whole Time Director in November 2024. On March 3, 2025, she submitted her resignation from the position of Chief Financial Officer (CFO).
4.	Ms. Nikita Lakhotia	Individual	Experience- Mrs. Nikita Lakhotia aged 33 years is promoter of the Company. She has completed Bachelor of Arts from Nottingham Trent University, England and Post Graduate in Management Practice & Leadership from The Vedica Scholars Programme for Women, New Delhi in December, 2017. Along with managing her responsibilities as a stakeholder, she has worked closely with esteemed brands across the world to also build the company culture as well. She has also been a research and marketing associate for various health tech brands in Europe and America. She is currently pursuing her MSc in Health Infotech from George Mason University, Washington DC. Her leadership and innovative approach have contributed significantly to the company's growth and success in the highly competitive business landscapes.

BUSINESS OVERVIEW AND STRATEGY

Our Company was originally incorporated on July 12, 2004 at Kolkata, West Bengal as a Private Limited Company in the name and style of "Rama Telecom Private Limited" under the provisions of the Companies Act, 1956 vide Certificate of Incorporation bearing CIN: U64202WB2004PTC099086 issued by the Registrar of Companies, Kolkata. Further, our Company was converted into a Public Limited Company pursuant to Special Resolution passed by the shareholders of our Company at the Extra- Ordinary General Meeting held on August 12, 2024, and consequently the name of our Company was changed from "Rama Telecom Private Limited" to "Rama Telecom Limited" and a fresh certificate of incorporation dated November 25, 2024 pursuant to conversion from Private Limited Company to Public Limited Company was issued by the Registrar of Companies, Central Registration Centre bearing CIN: U64202WB2004PLC099086. For details of change in the name of our Company and address of registered office of our Company, see Chapter titled "History and Certain Corporate Matters" on page 249 of the Red Herring Prospectus.

Product/Service Offering: (Revenue segmentation by product/service offering)

We are technology driven engineering company with expertise in optical fiber providing end to end customized networking solutions in the telecom forefront. The company focuses on developing a seamless networking infrastructure with advanced technology and sustainable methods to enhance long-term and precise connectivity across the country. Through continuous innovation, the company strives to strengthen nationwide connectivity, ensuring efficiency and reliability in its networking solutions. Our vision is to connect every corner of the country through updated technology through sustainable methods for long term and precise connectivity. We focus to leverage our existing strengths to bring technology to your home and surroundings. We continuously work upon network expansion and technology advancement. We have been providing continuous support of our services to Railways, Telecom, Petroleum and Airport

Geographies Served: (Revenue segmentation by Geographies)

The geographically wise revenue breakup of the Company for the past 3 F.Y.(s):

Geographical Wise Revenue Breakup
Amount in Rs. Lakhs

Particulars	For the FY ended on March 31, 2025	%	For the FY ended on March 31, 2024	%	For the FY ended on March 31, 2023	%
Andhra Pradesh	3.55	0.08	154.15	4.15	-	-
Assam	180.55	4.32	155.97	4.19	98.65	2.98
Bihar	3.15	0.08	51.09	1.37	26.3	0.79
Gujarat	20.56	0.49	120.66	3.24	37.42	1.13
Jharkhand	99.66	2.39	77.61	2.09	19.52	0.59
Karnataka	15.94	0.38	147.49	3.97	278.12	8.4
Kerala	408.82	9.79	116.92	3.14	76.84	2.32
Madhya Pradesh	216.71	5.19	226.31	6.09	-	0
Mizoram	1.05	0.03	1	0	-	0
Meghalaya	1.05	0.03	-	0	-	0
Manipur	1.05	0.03	-	0	-	0
Maharashtra	294.41	7.05	43.13	1.16	95.33	2.88
Orissa	562.99	13.48	314.05	8.44	251.18	7.59
Punjab	46.14	1.1	224.84	6.05	593.31	17.92
Rajasthan	102.2	2.45	112.07	3.01	125.08	3.78
Tamil Nadu	337.3	8.08	-	0	-	0
Telangana	145.74	3.49	828.62	22.28	812.37	24.54
Uttar Pradesh	420.82	10.08	₹ 345.86	9.3	452.66	13.68
West Bengal	1314.11	31.47	799.99	21.51	443.28	13.39
Grand Total	4175.8	100	3,718.77	100	3,310.07	100

Key Performance Indicators: Financial KPI of our Company

(Amount ₹. In Lacs except Percentages)

Sr. No.	Metrix	As o	f and for the Fiscal	-
		2025	2024	2023
1	Revenue From Operation (₹ in Lakhs)	4,175.80	3,718.77	3,310.07
2	Total Income (₹ in Lakhs)	4,247.32	3,747.87	3,322.46
3	Growth (%) in Total Income	13.33%	12.80%	-
4	Operating EBITDA (₹ in Lakhs)	728.13	380.63	152.58
5	Year on Year growth in Operating EBITDA (%)	91.30%	149.46%	-
6	Operating EBITDA Margin (%)	17.44	10.24	4.61
7	Profit/(loss) after tax for the year (₹ in Lakhs)	552.93	261.16	108.34
8	Growth (%) in PAT	111.72%	141.06%	-
9	Net profit Ratio / PAT Margin (%)	13.24%	7.02%	3.27%
10	Return on Equity (ROE) (%)	10.63%	7.93%	4.24%
11	Debt To Equity Ratio	0.30	0.49	0.40
12	Debt Service Coverage Ratio	9.64	7.26	4.42
13	ROCE (%)	37.06%	29.33%	18.73%
14	Current Ratio	1.98	2.19	1.53
15	Net Capital Turnover Ratio	6.36	9.52	9.33
16	P/E Ratio	[*]	[*]	[*]
17	EPS	5.85	2.77	1.15
18	Networth	1646.49	953.56	692.4

a) As certified by Agrawal Uma Shankar & Co., Chartered Accountants pursuant to their certificate dated June 14, 2025, the Audit committee in its resolution dated

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June 14, 2025 has confirmed that the Company has not disclosed any KPIs to any investors at any point of time during the three years preceding the date of this Red Herring Prospectus other than as disclosed in this section.

- b) Revenue from Operations means the Revenue from Operations as appearing in the Restated Financial Statements.
- c) Total Income as appearing in the Restated Financial Statements of the companies
- d) Operating EBITDA refers to earnings before interest, taxes, depreciation, amortization, gain or loss from discontinued operations and exceptional items. Operating EBITDA excludes other income.
- e) Operating EBITDA Margin refers to operating EBITDA during a given period as a percentage of revenue from operations during that period.
- f) PAT is the profit for the year from continuing operations.
- g) Net Profit Ratio/Margin quantifies our efficiency in generating profits from our revenue and is calculated by dividing our net profit after taxes by our revenue from operations.
- h) Return on equity (ROE) is equal to profit for the year divided by the total average equity during that period and is expressed as a percentage.
- i) Debt to equity ratio is calculated by dividing the Total debt (i.e., Total borrowings) by total equity (Shareholders' Fund).
- j) Debt Service Coverage Ratio measures our ability to make interest payments from available earnings and is calculated by dividing EBITDA by Debt service (Principal + Interest).
- k) RoCE (Return on Capital Employed) (%) is calculated as Earnings Before Interest and Tax divided by total average equity plus non-current liabilities (i.e. Tangible Net worth + Total Debt+ Deferred Tax Liabilities).
- 1) Current Ratio is a liquidity ratio that measures our ability to pay short-term obligations (those which are due within one year) and is calculated by dividing the current assets by current liabilities.
- m) Net Capital Turnover Ratio quantifies our effectiveness in utilizing our working capital and is calculated by dividing our revenue from operations by our Average working capital (i.e., current assets less current liabilities)
- n) EPS is calculated as PAT of relevant year divided by Average number of Equity Share
- o) Net worth is a snapshot of financial stability at a given point in time and is useful for assessing financial progress and making informed financial decisions. The formula is Net worth = Total Assets Total Liabilities

* Year-on-year growth is calculated as (Relevant Year Amount/ number minus Previous Year Amount/ number) divided by Previous Year Amount/number.

Client Profile or Industries Served: (Revenue segmentation in terms of top 5/10 clients or Industries)

Particulars	For Financial Yea March 31, 2025	r ended on	For Financial Year ended 2024	on March 31,	For Financial Year ended on March 31, 2023		
	Amount (Rs. in Lakhs)	% of sales	Amount (Rs. in Lakhs)	% of Sales	Amount (Rs. in Lakhs)	% of Sales	
Top 5	3,393.35	68.87	2,519.46	68%	2,478.91	75%	
Top 10	4,623.93	93.84	3,378.88	91%	3,030.56	92%	

INTELLECTUAL PROPERTIES: For details of Intellectual Property, please refer to page 355 of the Red Herring Prospectus

Market Share: Not ascertainable

Corporate Office: Kamalalaya Centre 156A, Lenin Sarani, Room No-302, 3rd Floor Kolkata West Bengal-700013, Kolkata.

Employee Strength: Our Company has 40 employees as on March 31, 2025 on its pay rolls at various levels of organization.

Name, designation, date of birth, address, occupation, current term, period of directorship and DIN	Age (years)					
Name: Rama Kant Lakhotia	61	1.	Simulated Limited	Telecommunication		Private
Father's Name: Late Durga Dutt Lakhotia		2.	Golf Villa	Greentech City Owner	s Associ	ation
Designation: Chairman & Managing Director						
Date of Birth: February 02, 1963						
Address: Sunflower Garden Tower 3, Flat -6A, 74 Topsia Road South, Near Steel Junction, Topsia, Gobind Khatick Road, Kolkata - 700046						
Occupation: Business						
Current Term: Appointed as Managing Director w.e.f. 04 th November, 2024 for a term of 5 (Five) years i.e., till 3 rd November 2029 and is liable to retire by rotation and also Designated as Chairman w.e.f. 4 th November 2024						
Period of Directorship: Since July 12, 2004						
Nationality: Indian						
DIN : 00567178						
Name: Simran Lakhotia	27					
Father's Name: Rama Kant Lakhotia						
Designation: Whole-time Director						
Date of Birth: May 19, 1997						
Address: Sunflower Garden Tower 3, Flat -6A, 74 Topsia Road South, Near Steel Junction, Topsia, Gobind Khatick Road, Kolkata - 700046						
Occupation: Business						

Current Term: Designated as Whole Time Director w.e.f. 04 th November, 2024 for a term of 5 (Five) years i.e., till 3 rd November, 2029 and is liable to retire by rotation. Further designated as Chief Financial Officer (CFO) w.e.f. 04th November, 2024 and resigned w.e.f. 03 rd March, 2025.	
Period of Directorship: Since April 10, 2024	
Nationality: Indian	
DIN : 10586144	
Name: Shree Kant Lakhotia 61 Nil	
Father's Name: Late Durga Datt Lakhotia	
Designation: Non Executive Director	
Date of Birth: February 15, 1963	
Address: Diamond City North Block 29, Flat -2A, 68 Jessore Road, Opposite Aditya Hospital, Jessore Road, Bangur Avenue, Kolkata - 700055	
Occupation: Business	
Current Term: Not liable to retire by rotation	
Period of Directorship: Since August 8, 2024	
Nationality: Indian	
DIN : 00518575	
Name: Gargi Singh 33 1. Pushpa Jewellers Limited	
Father's Name: Shambhu Singh 2. Manaksia Coated Metals & Industries Limited	
Designation: Director (Non-Executive & Independent)	
Date of Birth: February 02, 1991	
Address: Adarsh Nagar, Kanaipur, Barabahera, Hooghly, West Bengal - 712246	
Occupation: Professional	
Current Term: Designated as Non-Executive & Independent Director in the Extra-Ordinary General Meeting held on 04 th November, 2024 for a term of Five years commencing from 04 th November, 2024 to 03 rd November, 2029 and is not liable to retire by rotation	
Period of Directorship: Since 08th October, 2024	
Nationality: Indian	
DIN: 08458152 _	
Name: Chandan Ambaly 69 1. Atmasco Ltd 2.Manaksia Aluminium Company Ltd	
Father's Name: Satya Ranjan Ambaly 3. Pushpa Jewellers Limited 4. Inductus Limited	
Designation: Director (Non-Executive & Independent)	
Date of Birth: February 05, 1955	
Address: 92/A/1 S C Chatterjee Street, Konnagar, Pin Code – 712235, District – Hooghly, West Bengal	
Occupation: Service	
Current Term: Designated as Non-Executive & Independent Director in the Extra-Ordinary General Meeting held on 04 th November, 2024 for a term of Five years commencing from 04 th November, 2024 to 03 rd November, 2029 and is not liable to retire by rotation	
Period of Directorship: Since 08th October, 2024	
Nationality: Indian	

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Name: Hirak Ghosh

Designation: Director (Non-Executive & Independent)

Date of birth: January 16, 1957

Father's Name: Late Himanshu Ghosh

Address: CB 136, Salt Lake City, Bidhannagar CC Block, North 24 Parganas, Kolkata

Occupation: Service

Current Term: Designated as Non-Executive & Independent Director in the Extra-Ordinary General Meeting held on 06th December, 2024 for a term of Five years commencing from 06th

December, 2024 to 05th December, 2029 and is not liable to retire by rotation

Period of Directorship: Since 11th November, 2024

Nationality: Indian DIN: 08274903

For further details in relation to the Board of Directors, see Chapter titled "Our Management" beginning on page 254 of the Red Herring Prospectus.

OBJECTS OF THE ISSUE	
The Net Proceeds of the Issue are proposed to be used in accordance with the details provided in the following table:	
(Amount ₹. In Lacs)	
Particulars	Amount
To meet working capital Expenses	1,401.42
To meet Capital Expenditure	613.76
General Corporate Purposes*	[•]
To meet the offer related expenses	[•]
Net Offer Proceeds	[•]

Amount to be deployed from the Net Proceeds in Fiscal 2026: Rs. 2015.18 Lacs

Details and reasons for non-deployment or delay in deployment of proceeds or changes in utilization of issue proceeds of past public issues / rights issue, if any, of the Company in the preceding 10 years. $-\operatorname{Not}\nolimits\operatorname{Applicable}\nolimits$

Name of monitoring agency, if any - Not Applicable

Terms of Issuance of Convertible Security, if any - Not Applicable

Shareholding Pattern of the Promoter, Promoter group & Public:

Sl. No.	Particulars	Pre-Issue number of shares	% Holding of Pre- issue
1.	Promoter and Promoter Group	94,08,949	99.01 %
2.	Public	94,400	0.99 %
	Total	95,03,349	100.00 %

Number/amount of equity shares proposed to be sold by Selling Shareholder: Nil

RESTATED STANDALONE AUDITED FINANCIALS

		(Amount Rs. In Lakhs)				
Particulars	For the financial year ended on					
	March 31, 2025	March 31, 2024	March 31, 2023			
Total income from operations (Net)	4,175.80	3,718.77	3,310.07			
Net Profit before tax and extraordinary items	745.72	357.73	137.30			
Net Profit after tax and extraordinary items	552.93	261.16	108.34			
Equity Share Capital	950.33	16.00	16.00			
Reserve and Surplus	696.16	937.56	676.40			
Net worth	1,646.49	953.56	692.40			
Basic EPS (₹)	5.85	2.77	1.15			
Diluted EPS (₹)	5.85	2.77	1.15			
Return on Net worth (%)	33.58%	27.39%	15.65%			
Net Asset Value Per Share $(\vec{\mathbf{x}})$	17.41	10.10	7.33			

INTERNAL RISK FACTORS

The below mentioned risks are top 10 risk factors as per the Red Herring Prospectus.

Our business is influenced and dependent upon government and its policies, and while changes in these policies could present new challenges, they may also create opportunities for adaptation and growth, impacting our operations and financial performance.

- We are highly dependent on our suppliers for uninterrupted supply of Raw-Materials. Any shortfall in the supply of our raw materials, or an increase in our raw material costs and other input costs, may adversely affect the pricing and supply of our products with subsequently having an adverse effect on the business, results of operations and financial conditions of our company.
- Our Company operations require significant amount of working capital for a continuing growth. Our inability to meet our working capital requirements may adversely affect our results of operations.
- 4 Our cost of production is exposed to fluctuations in the prices of our goods purchased.
- 5. Our operational performance is vulnerable to adverse weather conditions, which could impede our ability to achieve or maintain profitability. Such challenges could adversely impact our business, particularly concerning the deployment of cables.
- The company relies on third-party service providers for providing labours. Any disruptions or challenges in their ability to meet service expectations may impact the company's operations and performance.
- Our industry is labour intensive, and our business operations may be materially adversely affected by strikes, work stoppages or increased wage demands by our employees or those of our suppliers.
- 8. Delays in meeting project deadlines can result in financial penalties as stipulated in contracts, potentially harming revenue and client relationships.
- We have in the past entered into related party transactions and may continue to do so in the future.
- We derive a significant portion of our revenue from government contracts for which we deposit a certain amount as Earnest Money Deposit (EMD) and Security Deposit. The contracts are prone to delays and longer working capital cycles, which could in turn adversely affect our business and results of operations.

For further details on 'Risk Factors', please refer Section titled "Risk Factors" beginning on page no. 45 of the Red Herring Prospectus.

SUMMARY OF OUTSTANDING LITIGATIONS, CLAIMS AND REGULATORY ACTION A. Total number of outstanding litigations against the company and amount involved						
Name of the Entity	Criminal Proceedings	Tax Proceedings	Statutory or Regulatory Proceeding	Disciplinary actions by the SEBI or Stock Exchanges against our Promoter	Material Civil Litigations*	Aggregate Amount Involved (in ₹ Lacs)**
			Company			
By our Company	-	-	-	-	-	-
Against our Company	-	11	-	-	-	131.68
			Directors (other than Promoter	rs)		
By our Directors	-	-	-		-	-
Against the Directors	-	3	-	-	-	1.88
	•		Promoters			
By our Promoters	-	3	-	-	-	1.41
Against our Promoters	-	-	-	-	-	-
			Subsidiaries***			
By Subsidiaries	-	-	-	-	-	-
Against Subsidiaries	-	-	-	-	-	-
	•		Group Companies***		1	1
By Group Companies	-	-	-	-	-	-
Against Group Companies	-	-	-	-	-	-

^{*} In accordance with the Materiality Policy.

For further details, please refer chapter titled "Outstanding Litigation and Material Developments" beginning on page 347 of the Red Herring Prospectus.

B. Brief details of top 5 material outstanding litigations against the company and amount involved: Nil

Sl. No.	Particulars	Litigation filed by	Current Status	Amount involved
1	Show cause Notice for ITC claimed FY2020-21	Rama Telecom Limited	Pending	38,20,560
2	The Department issued ASMT-10 intimating discrepancies noticed in returns filed by the Company for FY 2017-18	GST Department	Pending	29,42,629
3	Material quality issue	Mohit Polytech Pvt. Ltd.	Pending	25,00,000
4	Direct Tax	IT Department	Pending	2,08,000
5	TDS	IT Department	Pending	1,82,330

- C. Regulatory Action, if any disciplinary action taken by SEBI or stock exchanges against the Promoters in last 5 financial years including outstanding action, if any: Nil
- D. Brief details of outstanding criminal proceedings against Promoters: Nil

ANY OTHER IMPORTANT INFORMATION AS PER LM / ISSUER COMPANY - NIL

DECLARATION BY THE COMPANY

We hereby declare that all relevant provisions of the Companies Act, 2013 and the guidelines/ regulations issued by the Government of India or the guidelines/regulations issued by the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be have been complied with and no statement made in the Red Herring Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities and Exchange Board of India Act, 1992 or rules made or guidelines or regulation issued there under, as the case may be. We further certify that all statements in the Red Herring Prospectus are true and correct.

On behalf of Rama Telecom Limited

Sd/-

Place: Kolkata, West Bengal

^{**} To the extent quantifiable.

^{***} As on the date of the Red Herring Prospectus, our Company does not have any Subsidiary and Group Companies